PPP Program in Egypt
The Law – PPP Projects – Pipeline Projects

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What is PPP?

- **PPP is a long term contractual relationship** between the Public Sector and the Private Sector for the purpose of having the Private Sector deliver a project or service traditionally provided by the Public Sector.

- **Performance-based contract** under which the private sector supplies public services over time and is paid by the Public Sector, end-user or a hybrid of both. Output is specified by Line Ministers while input is the responsibility of the private sector.
Some Models of PPP

Public –Private - Partnerships

- Traditional Works & Services Contract
- Management Contract
- Leasing & Agreements
- BOT, DBFO, & Concession Agreements
- Privatization

Extent of Risk Transfer to the Private Sector

Low Private Ownership

High Private Ownership
PPP Program Needs

A successful PPP transaction must:

- Embrace the **full life-cycle** to foster successful and sustainable projects that provide needed public services,

- Create VFM (as compared with pure public sector service provision),

- Comply with general standard of good governance (i.e. transparent and competitive procurement)
PPP Structure

- Tendering Authority
- PPP Contract
  - Lenders
  - SPV
    - Facilities Management
    - EPC
  - Equity
- Regulatory Bodies & Monitoring
Law No. 67 for the year 2010 was approved by Parliament on May, 2010

The law is divided into 4 Chapters constituted of 39 Articles

Executive Regulations was finalized and approved by the Cabinet
Chapter 1

- General provisions and Definition
- PPP Contracts & related Advisory Contracts falls under law scope and not subject to provisions of General & sector laws
- Introduction of definition of Entities related to law implementation
- Different forms of PPP Contracts
- Role of Regulatory Bodies (should be involved in preparation)
- Changes to PPP Contracts and Compensation Mechanisms
- Project Assets
- Subcontracts
- Reporting System
New PPP Law – cont.

- **Chapter 2**
  - Institutional Framework
  - Supreme Committee for PPP
  - PPP Central Unit
  - Satellite PPP Units
New PPP Law – cont.

Chapter 3

- Procurement and Tendering Procedures
- Expression of Interest
- Prequalification
- Initial RFP
- Public Sector Comparator
- Competitive Dialogue (Two Stage Tendering)
- Final RFP
- Evaluation Committees
- Letter of Award  SPV Formation & Contract Signature
New PPP Law – cont.

Chapter 4

- PPP Contract Heads of Terms
- Dispute Resolutions & Law of Implementation
- SPV Solvency
- Contract Assignments
- Relationship with Lenders & Direct Agreements
- Investors Complaints Committee
Signed PPP Projects in Egypt

New Cairo Wastewater Treatment Plant PPP Project (Operation Phase)
- Availability of a Wastewater Treatment Plant with a total capacity of 250,000 m³/d to treat wastewater in New Cairo was signed in June 2009 & contract effectiveness in March 2010

Mowassat Specialized Hospital (Conditions Precedent Phase)
- Construction of a 224 bed hospital with Centers of Excellence for the Provision of highly specialized services in Neurosurgery, Urology, Nephrology and Kidney Transplant University Hospital.

Smouha Maternity Hospital & Blood Bank (Conditions Precedent Phase)
- Construction of a 200 bed Gynecology, Obstetrics & a Blood Bank located as part of the New Smouha Hospital Complex which includes the Pediatric and Emergency Hospitals.
Projects Under Tendering Process
Abu Rawash Wastewater plant

Design, financing, raising capacity of plant from 1.2 million m³/day to 1.6 million m³/day and construction of an advance secondary treatment stage for the Abu Rawash Wastewater Treatment Plant, and the operation & maintenance of the whole plant with a capacity of 1.6 million m³/day.

- Invitation to Bid was issued in February 2014
- Requests For Clarifications & Responses were in May 2014
- One to One meetings with Bidders convened in June 2014
- Expected time for bid submission is December 2014
Approved Projects
Under Preparation
For Tendering
Cairo Contact Centers Park in Al Maadi

Construction of phase 2 & 3 (27 buildings) of Cairo Contact Centers Park in Maadi which is designed and implemented to fulfill the needs and the increasing demand of the domestic and international offshore outsourcing Call Centers, and Business Process Outsourcing (BPO).

Phase 1 (11 building) 8 are already constructed and 3 will start operation soon.

- Pre-feasibility study was finalized in April, 2014
- Project approved from Supreme Committee in 2014
- Expected time for tendering is February, 2015
Nile River Bus in Greater Cairo
Passengers River Transport

Develop, Upgrade and Operate the existing 16 river terminals & construction of another 12 commercial stations from Helwan to Al kanater.
The project includes the Purchasing, financing and operation of the River Transport Fleets (41 boats).

- Pre-feasibility study was finalized in 2014
- Project approved from Supreme Committee in 2014
- Expected time to start tendering is January, 2015
Rollout & Automation of the Notarization Offices in Egypt Project

- Rollout & Automation of the Notarization Offices for 270 offices around the country through upgrading the current offices and perform necessary civil works to bring all notary offices.
- Take over the current Data Centre, and perform the necessary maintenance and upgrading.
- Provide a set of new value added services to the public through creating online portals and mobile set of applications that citizens can use remotely.
- Pre-feasibility study was finalized in Feb, 2014
- Project approved from Supreme Committee in May, 2014
- Expected time to start tendering is Jan, 2015
Development and upgrading of Safaga mining port with ONE platform for exporting crud Phosphate to be an Industrial Port with 8 platforms to receive bigger vessels and adding 3 more industries (Exporting Phosphoric Acid- Importing & exporting Grains – importing Live Stock – maintenance dock Shipyard).

- Pre-feasibility study was finalized in May, 2014
- Project approved from Supreme Committee in November, 2014
- Expected time to start tendering is March, 2015
Projects Under Pre-feasibility Studies
Desalination Plants

Financing, design, construction, operation and maintenance for 2 desalination plants in 2 Governorates: South Sinai, Red Sea.

**Sharm Elsheikh Plant:** 20000 m³/day  
**Hurghada Plant:** 40000 m³/day

The Consultants (Atkins) started the technical & financial studies and evaluating the proposed sites in August 2014.

☑ Estimated time to finalize pre-feasibility study is January 2015
Helwan Wastewater Treatment Plant

- Construction, financing, operation & management of a new Wastewater treatment plant with a total capacity of 250,000 m³/d to treat wastewater
- The Consultants MVV Decon GmbH and Chemonics Egypt Consultants have started the feasibility study for the Project in Sep., 2014
- Estimated time to finalize feasibility study is February 2015
River Transport

Construction of 3 river transport Ports to develop river transport to be one of the main and important transportation facilities in Egypt.

The first proposed 3 pilot locations are Qennah, Sohag, Assuit (upper Egypt).

- Estimated time to finalize pre-feasibility study is Q4, 2014
- Estimated time for tendering is Q4 2015.
# Pipe line Projects for 2016

<table>
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<tr>
<th>#</th>
<th>Project</th>
<th>Description</th>
<th>Tendering Authority</th>
</tr>
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<tr>
<td>1</td>
<td>Building 1000 Public Schools</td>
<td>Construction of 1000 public schools distributed in different governorates of Egypt on 3 phases</td>
<td>Ministry of Education</td>
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<tr>
<td>2</td>
<td>Construction of 4 stadiums</td>
<td>Construction of 4 international stadiums in Sharm El Shiekh – Hurghada – Marsa Matrouh - Luxor</td>
<td>Ministry of Youth</td>
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<td>3</td>
<td>3 Desalination Plants Projects</td>
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<td>2 Waste Water Treatment Plants</td>
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