Business Request

Presentation boxes for photographers and photography backdrops are requested under manufacturing agreement

Summary

Polish company specialised in artistic photography is looking for manufacturers or suppliers of photo presentation boxes and of photography backdrops. The firm will use the products in its own activities as well as sell them via the online shop with items for professional photographers. They are interested in cooperation under a manufacturing or distribution services agreement.

Creation Date 31 January 2018
Expiration Date 02 February 2019

Details

Description

A company from North-West Poland was established in 2016 by two friends who shared the same passion for photography. This SME specialises in artistic photography, but it also sells equipment and accessories to other professional photographers.

The firm is looking for manufacturers or suppliers of photo presentation boxes and of photography backdrops. As far as boxes are concerned, they can have any shape or colour, but printed photos of specific sizes (10x15, 13x18 or 18x25) have to fit into them so that they can be elegantly delivered to final customers. Other requirements are described in the relevant section. The second requested product, photography backdrops, has to be made from vinyl and cannot be thinner than 0,3 mm. Moreover, the company would prefer backdrops with openings so that they can be used on location (example in the attachment '00.jpg').

Due to the limited market and lack of domestic producers, the company is looking for foreign suppliers that will help them enrich their assortment. They are requesting cooperation under manufacturing or distribution services agreement. In both types of partnership, the role of a partner will be to present list/catalogue of offered products and to provide the ordered ones. In turn, the company will be responsible for selecting products from the offer, specifying the required quantity and, after the delivery, for selling and/or using them in their own photo sessions.

Network Contact

Contact Person

Ref:

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Liudmyla Horbachova

Phone Number
+380322950125

Open for EOI: Yes

Client

Type and Size of Organisation Behind the Profile
Industry SME <= 10

Year Established
2016

Turnover
<1M

Languages Spoken
English
Polish

Partner Sought

Type and Role of Partner Sought
Both manufacturing and distribution services agreement:
- Type of Partner Sought: manufacturers or distributors of equipment and accessories for professional photography studios.
- Role of Partner Sought: A partner is expected to provide the firm with the catalogue of offered products and to deliver the ordered ones.

Type and Size of Partner Sought
SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered
Manufacturing agreement
Distribution services agreement

Attachments
05.jpg
Partnering Opportunity
Partnering Opportunity

Le Petit Atelier de Paris

Philø