Leading Qatari agriculture and food distribution company seeks suppliers of fresh fruit, vegetables, and various food products

Summary

The Qatari company is a leading agriculture and food distribution company with operations ranging from turnkey farming projects to supply of flowers, fresh fruits and vegetables to the local market. It is looking for suppliers / producers of food products through a distribution services agreement.

Creation Date 04 January 2018
Expiration Date 17 January 2019
Reference BRQA20171219001

Details

Description

This Qatari company acts as a wholesaler and distributor specialized on the production, marketing, importing and distribution of fresh fruits and vegetables, and other processed food products. The fresh fruits mainly offered are: citrus fruits, stone fruits, berries, grapes, cherries, apple, prickly pears, pears, figs, pomegranate, potatoes, sweet potatoes. Their vegetables offer includes: colored capsicum, green capsicum, tomatoes, melon, watermelon, herbs basil, thyme, parsley, watermelon, herbs basil, thyme, parsley. The dairy products commercialized are: UHT milk, long shelf life milk drinks, yogurt, all kinds of natural juices, tuna, all kinds of edible oils, especially olive oil and sunflower oil, rice, spaghetti. The company upgraded its personnel performance to fulfil high quality products in Qatar. The company has now production potential of 7 million seasonal flowers, per year, of different varieties in addition to shrubs, ground covers, trees, plus over 700 tons of vegetables. Farm major production is carried from their advanced greenhouses. New techniques are used such as hydroponics. Their farm also includes 2 reverse osmosis (R.O.) plants supplying their clean water needs. The company is now playing a major role in Qatar landscaping and farming activities and aiming to continuous upgrading of their services and supply the best to their clients. The company would like to diversify the products it sells on Qatar market by importing from suppliers through a distribution services agreement.

Advantages and Innovations

The company is still the only Global GAP (Good Agricultural Practices) certified farm and packing house in Qatar and also it is "HACCP" certified. The company is working according to the international standards in food safety and product specification. They are only looking for reputed and professional suppliers for long term business relationship.
Network Contact

Contact Person
Liudmyla Horbachova

Phone Number
+380322950125

Email
liudmyla@cci.lviv.ua

Open for EOI: Yes

Partner Sought

Type and Role of Partner Sought
For the fresh fruits and vegetables, the company is looking for reliable suppliers that should have experience in processing and exportation of fruits and vegetables and ability to offer high quality fresh fruits and vegetables with favorable price/quality ratio. The company is interested in dealing directly with producers without any brokerage between them and the producer. For the other products listed partners must be reliable suppliers with experience of operating with international clients and having international certificate according to the field. All potential partners will have positive financial status to ensure a long successful partnership.

Type and Size of Partner Sought
SME 11-50, SME <10, >500 MNE, 251-500, SME 51-250, >500

Type of Partnership Considered
Distribution services agreement

Attachments