UK kitchen textile product supplier seeks sewing manufacturers for subcontracting

Summary

This Northern Ireland (UK) business seeks sewing manufacturers who can produce high quality, bespoke, textile kitchen/tableware items such as napkins, tablecloths etc. under a subcontracting agreement.

Creation Date 10 January 2018
Expiration Date 12 January 2019

Details

Description
This Northern Ireland (UK) family business has over 135 years in the production of textiles and prides itself on the production of high quality linen and textile merchandise. Their products are sold, not only in the UK and Ireland, but throughout the world and include napkins, tablecloths and other kitchen textile items.
Every product is designed in Northern Ireland. To meet the demands of a 21st century market, production takes place in various sites throughout the world, but the process and the quality of the end product is still controlled in Northern Ireland using the vast knowledge they have acquired over the years.
Contract sizes vary but can range from 200 to 5,000 units.
As the company orders continue to expand the company needs to identify further potential sewing sub-contractors who are capable of manufacturing to the right quality at the right price and to the volume and dates agreed. Long term business relationships are envisaged with successful partners.

Advantages and Innovations
This is a long established company with the reputation to provide a good service to subcontractors and clients.
They have vast experience in the textile world and use their knowledge, experience and contacts to sustain and develop their business, win tenders etc.
They are a progressive company who are continually innovating and updating their product range.
They also produce the most traditional Irish goods.

Network Contact

Contact Person

Ref:
Printed: 20 February 2018
Partnering Opportunity

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Open for EOI: Yes

Partner Sought

Type and Role of Partner Sought
The company is offering a long term subcontracting agreement to an experienced sewing manufacturer.
The successful partner will be given all materials, sundries and samples, full specifications of manufacture, quality standards required and delivery/despatch dates.
They must be capable of producing small and larger runs varying between 200 and 5000 units.
Potential partners will host a meeting on their premises to discuss contract details including production capacity.
Letters of reference from previous clients should be made available.

Type and Size of Partner Sought
SME 11-50, SME <10, SME 51-250

Type of Partnership Considered
Subcontracting

Attachments